

**CURRICULUM VITA – Highlights - January, 2014**  
– Joe Allan Oppenheimer –  
<http://www.bsos.umd/gvpt/oppenheimer>

**CONTACT INFORMATION:**

**Home:** 301 + 654 - 5939 (Home FAX: 208 975 2908); Skype: 301 476 0720  
**E-mail:** [joeaoppenheimer@gmail.com](mailto:joeaoppenheimer@gmail.com) (preferred) or [joppenhe@umd.edu](mailto:joppenhe@umd.edu);

**EDUCATION:**

PhD, Princeton (1971) Politics  
MA, Univ. of Michigan (1964) Economics  
BA, Cornell University (1963) Government

**CURRENT POSITION:**

Emeritus Professor, Department of Government & Politics, University of Maryland (2010 - present)  
Director, Univ. of Maryland Collective Choice Center (1998 - 2005, 2007-2010)  
Honorary Research Professor, University of Montreal, Department of Public Health, School of Medicine,  
Montreal, QB, Canada (2006- )

**MAJOR AWARDS AND GRANTS:**

“Salvation Army,” Honorable Mention 2013 Adult Short Story Contest of the Bethesda Urban Partnership  
and Bethesda Magazine  
Winner (along with co-author Norman Frohlich) of the 1997 Duncan Black Award, for the best article  
published in Public Choice, during the calendar year of 1996.  
Principle investigator or co-investigator for 4 NSF grants and 3 Humanities and Social Science Research  
Council of Canada Grants.  
1995 Lily - CTE Departmental Excellence in Teaching Award - Honorable Mention for the innovations I  
developed in the undergraduate program since 1993  
5 teaching awards (1, Univ. of Texas; 4, Univ. of Maryland) plus the Morrill Lecturer at Utah State University,  
1982 (a visiting scholar program for outstanding political scientist scholars who are also considered fine  
teachers).  
Honorary Member of National Golden Key Society in recognition of my contribution to Undergraduate  
Education, 1994  
Project Fulcrum (IBM/U Md. advanced education project) 2 awards, 1984-1987; 1988-1989.  
Co PI for “Technology Transfer and Curriculum-Ware Development Project: Physics, Social Science and  
Windows/PM Development Support” (IBM/U Md. research project) (9/89-12/90)  
Univ of Md has a student endowed scholarship in my name for teaching excellence since 1985.

**MAJOR RESEARCH INTERESTS:**

My current research interests are bifurcated. Along one path, my most general concern is the application of both the methods and the substance learned from my work on distributive justice to the design of better democratic institutions and to certain public policy problems. This leads me to be also concerned with the nature of individual reasoning about central questions in political theory. Together, these serve as a foundation for attempts to develop arguments about what factors make a difference in the quality of outcomes in democracies. These efforts are applied to:

1. The acquisition and expression of values and preferences through experience and impartial reasoning and how we can use our understanding of this to understand conflict resolution techniques;
2. Criteria for the evaluation of social welfare and social safety net policies;
3. The proper role of controlled empirical research in the theory of ethics; and in the study of the good society;
4. The role of non-self interested values in decision making.

Along the other path, my concern is more mainstream formal theory and experimental methods. Here I include my continued focus on questions of collective goods, N person PD games, experiments, and the empirical limitations of self interest.

### **MAJOR TEACHING INTERESTS:**

- 1) politics and theories of distributive justice within the context of democratic political institutions and social welfare policies;
- 2) models of politics for political activists;
- 3) formal political theory (i.e. game theory, public and social choice);
- 4) methodology of mathematical modeling & knowledge claims in the social sciences;
- 5) general introductory courses to political science
- 6) experimental methods and ethics

### **SUMMARY OF PUBLICATIONS:**

- 9 books & Edited Volumes (co-authored)
- 2 full families of computer programs for authoring game theoretic simulations and experiments plus manuals (co-authored)
- 16 chapters (co-authored) - one is a translation
- 1 monograph (co-authored)
- 4 encyclopedia articles (1 co-authored)
- 38 peer reviewed articles and 6 comments; 5 review essays; and 5 (major) comments including:
  - 8 in APSR (6 coauthored), 1 in American Journal of Political Science (coauthored), 1 in British Journal of Political Science (coauthored), 1 in Ethics, 5 in Journal of Conflict Resolution (3 coauthored), 2 in J of Ec Behavior and Organization (coauthored), 3 in Journal of Theoretical Politics (coauthored) 1 in Political Methodology (coauthored), 9 in Public Choice (6 coauthored), 5 in Social Justice Research (1 coauthored), 3 in World Politics (2 coauthored), and 1 in Eastern Economic Journal (coauthored), 1 in Managerial and Decision Economics (coauthored), 1 in Water International (coauthored).
- Post professional (creative writing) publications:
  - 2 poems
  - 1 short story

**CURRICULUM VITA**  
**-- Joe Allan Oppenheimer --**

**PERSONAL:**

Born: June 20, 1941; New Rochelle, New York  
**Home:** 301 + 654 - 5939 (Home FAX: 208 975 2908); Skype: 301 476 0720  
**E-mail:** [joeaoppenheimer@gmail.com](mailto:joeaoppenheimer@gmail.com) (preferred) or [joppenhe@umd.edu](mailto:joppenhe@umd.edu);  
*web site:* <http://www.bsos.umd/gvpt/oppenheimer>

**EDUCATION:**

AB - Cornell University, Ithaca, New York (1963: government)  
MA - University of Michigan, Ann Arbor, Michigan (1964: economics)  
PhD - Princeton University, Princeton, New Jersey (1971: politics)  
(PhD advisors: Oran Young, chair; Stanley Kelley, and R. Ullman)  
Language Programs (Summer) - University of Mexico (1967: Latin American Affairs) Summer Program,  
Georgetown University, Washington, D.C. (1963: Spanish); Summer Program, L'Alliance Francaise, Paris  
(1960: French); Summer Program, Minerva Institute, Zurich (1959: German)

**ACADEMIC POSITIONS HELD:**

Teaching Assistant, Cornell University (1963: government)  
Instructor, University of Maryland, extension in Europe (Heidelberg, held in Turkey) (1965-1967:  
economics)  
Research Associate: 1986, Oxford University; 1997, Department of political science, University of California,  
Berkeley; 2005 professeur invité au département de médecine sociale et préventive Université de  
Montréal; 2006, Honorary Research Associate, Department of Philosophy, University of Auckland  
Research Associate: Center of International Studies, Princeton University (1968-1970)  
Assistant Professor, University of Texas: government (1970-1974); Associate Professor (tenured),  
(1974-1976).  
Visiting Scholar, Resources for the Future, Environmental Quality Division (1/1981-9/82)  
Associate Professor, University of Maryland (1976-83: government and politics);  
Professor, University of Maryland (1983 - ).  
Associate Chair & Dir. of Undergraduate Studies, GVPT Dept. (1993 - 1998)  
Managing Director, Univ. of Maryland Collective Choice Center (1993 - 1998)  
Director, Univ. of Maryland Collective Choice Center (1998 - )

**HONORS:**

**Awards:**

Creative Writing

“Salvation Army,” Honorable Mention 2013 Adult Short Story Contest of the Bethesda Urban Partnership  
and Bethesda Magazine

Teaching

Included in Who's Who Among America's Teachers (9<sup>th</sup> edition), 2005  
Behavioral and Social Sciences Excellence in Teaching Mentorship award, 2004  
Nominated for The University of Maryland Parents' Teacher of the Year Award, 2002.  
Awarded Celebrating Teaching Award, 1996, nominated by Robert Lee, graduating senior.  
1995 Lily - CTE Departmental Excellence in Teaching Award - Honorable Mention for the innovations  
developed in the undergraduate program since 1993

Honorary Member of National Golden Key Society in recognition of contribution to Undergraduate Education (1994).  
College of Behavioral and Social Sciences Award for Outstanding Teaching, 1988.  
“Oppenheimer Scholarship” endowed at UM in recognition of teaching excellence.  
Morrill Lecturer at Utah State University, March/April 1982 (a visiting scholar program for outstanding political scientist scholars who are also considered fine teachers)  
Syllabus (1981) for graduate public choice (jointly taught with D. Mueller) was selected as one for publication in a volume of outstanding syllabi in Public Finance (see pp. 75 - 84, Vol. 20 Economics Reading Lists, Course Outlines, Exams, Puzzles and Problems, Ed. E. Tower; Duke University Press.  
First recipient of the annual distinguished scholar-teacher award, University of Maryland, (1978 - 1979).  
Phi Eta Sigma, Faculty Award for Teaching Excellence, (1972)

#### Research

Winner (along with coauthor Norman Frohlich) of the 1997 Duncan Black Award, for the best article published in Public Choice, during the calendar year of 1996.  
VOTE software was a 1990 finalist for EDUCOM/NCRIPTAL National Educational Software Award.  
C&C software (for DOS) was one of 2 finalists in the 1988 APSA software contest.  
C&C software won inclusion in 1987 IBM Catalogue of Outstanding educational software.  
C&C software was a 1987 finalist for EDUCOM/NCRIPTAL National Educational Software Award.  
C&C and Vote, as well as C&C and VOTE for Windows software won inclusion in 1990 IBM Catalogue of Select educational software.  
Visiting fellow: Nuffield College, Oxford University, 12/85 - 7/86.  
Political Leadership and Collective Goods, coauthored with Norman Frohlich and Oran Young: chosen as one of the outstanding books of 1972 by Choice Books for College Libraries.

#### Research Grants:

Principle Investigator: NSF, \$24,387: 8/1/2 - 7/31/3 to establish an EITM research work group on Testing theoretical models of individual behavior in dynamic social dilemma situations. PI along with T.K. Ahn and Elinor Ostrom. Funding is through Indiana.  
Principle Investigator: NSF grant 1998-2002 (Environmental Effects on Non Self Interested Behavior).  
Coauthor / senior researcher for Social Science Research Council of Canada Grant (1/99 - 1/04) to develop experimental tests of theories of choosing and institutional performance.  
Coauthor / senior researcher for Social Science Research Council of Canada Grant (1/95 - 1/98) to develop experimental tests of utility of incentive compatible mechanisms.  
University of Maryland Research Semester Grant. 1992. Development and application of a theory of constrained utilitarianism to issues of, and policies regarding, distributive justice in market systems.  
Co PI for “Technology Transfer and Curriculum-Ware Development Project: Physics, Social Science and Windows/PM Development Support” (IBM/U Md. research project) (9/89-12/90)  
Coauthor/PI IBM advanced education project equipment and University of Maryland support grant for development of further software for computerized experimental laboratory facility 1988 - 1989. (PROJECT FULCRUM)  
Assumption of NSF grant on experimental tests of theories of political decision making: 1984 - 1986.  
University of Maryland Research Grant, 1984-1985: testing theories of justice.  
Coauthor/PI IBM advanced education project equipment and University of Maryland support grant for development of software for computerized experimental laboratory facility 1984 - 1986. (PROJECT FULCRUM)  
Grants to support utilization of computers in political science courses (summer, 1984, 1987).  
Coauthor/PI to Humanities and Social Science Research Council of Canada Grant (9/82 - 1/84) to develop experimental tests of notions of distributive justice or fairness.

Coauthor/PI (but listed as consultant) to NSF grant which began 9/81, 18 months, \$45,000 and is for experiments to test the competitive - solution, universalism, and our own theoretical conception of the problems of committee choice. With Gary Miller.

University of Maryland, Research Grant (summer, 1977; 1984)

University Research Institute grants, 1975, 1974, 1972. (Texas)

National Science Foundation research grant (1972-1974) with Norman Frohlich and Oran Young.

### **MAJOR RESEARCH INTERESTS:**

My current research interests are bifurcated. Along one path, my most general concern is the application of both the methods and the substance learned from my work on distributive justice to the design of better democratic institutions and to certain public policy problems. This leads me to be also concerned with the nature of individual reasoning about central questions in political theory. Together, these serve as a foundation for attempts to develop arguments about what factors make a difference in the quality of outcomes in democracies. The efforts are applied to:

1. The acquisition and expression of values and preferences through experience and impartial reasoning and how we can use our understanding of this to understand conflict resolution techniques;
2. Criteria for the evaluation of social welfare and social safety net policies;
3. The proper role of controlled empirical research in the theory of ethics; and in the study of the good society;
4. The role of non-self interested values in decision making.

Along the other path, my concern is more mainstream formal theory and experimental methods. Here I include my continued focus on questions of collective goods, N person PD games, experiments, and the empirical limitations of self interest.

### **STATEMENT OF TEACHING INTERESTS:**

I am very interested in teaching. Specifically, my teaching interests are driven by my interest in justifying one's beliefs in a manner that allows knowledge to accumulate. That means the use of empirical methods, and the structuring of one's conjectures to make them correctable. In practice, I am interested in teaching public choice (and similar) models relevant to political problems, and ethical models which have empirical implications.

#### **Graduate:**

I have helped design two programs in formal political theory for the departments at both the University of Texas and Maryland. I helped establish the program's interdisciplinary nature here. Currently I teach 5 courses (on a rotating basis) associated with our program. The courses are:

Formal models of political behavior I & II: rationality models of individual choice, logrolling, collective goods, theories of democratic group choice (Arrow, etc.) and game theoretic models of negotiation, coalitions, etc. The tie between the theories and laboratory experimental testing of the theories are stressed.

Methods of Deductive Theory Construction on the philosophy of science, logic, math etc. as tools for both positive and normative theory construction about politics.

The role of laboratory experiments in social science theory testing.

Scope and Methods

I have helped design, institutionalize, and teach a new interdisciplinary PhD program in philosophy, public policy, and politics.

### **Undergraduate:**

An introductory politics course on political behavior, political organizing, and political organizations: this focuses on “the logic of collective action,” “the cyclic nature of democratic choice,” the politics of distribution, and the ethics of political action.

Upper division undergraduate courses to introduce students to the possibility and potentialities of experiments to test social science theories. Students are asked to confront their skepticism of the theories with a refining of their objections into experimental hypotheses and then are required to develop, and run experiments to test their positions. They finally analyze the results of their tests. Finally, an upper division undergraduate course on issues of ethical importance such as distributive justice. Students are forced to confront the philosophical theories with the reality of social policy and use statistical indicators to judge (using the content of the ethical theories) the social realities.

### **PUBLICATIONS:**

#### **Post Professional Publications:**

“Meeting Place” (poem) Chronogram (December, 1 2012). Available on my website and at <http://www.bsos.umd.edu/gvpt/oppenheimer/jopoems.pdf> (p. 14) and PoemHunter.com at <http://www.poemhunter.com/members/mpoems/default.asp?show=poem&poem=33612110>

“Salvation Army” (short story) (Aug. 24, 2012) Winner: Honorable Mention 2013 Adult Short Story Contest of the Bethesda Urban Partnership and Bethesda Magazine. <http://www.bsos.umd.edu/gvpt/oppenheimer/sa.pdf>

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#### **Professional Publications**

Unless explicitly stated, ALL JOINTLY AUTHORED PIECES HAVE BEEN PUBLISHED WITH AUTHORS LISTED ALPHABETICALLY, TO INDICATE EQUALITY IN THE GENERAL WORK PERFORMED.

#### **Books & Edited Volumes:**

Oppenheimer, Joe A. (2012). Principles of Politics: A Rational Choice Theory Guide to Politics and Social Welfare. Cambridge University Press. (Highlights available on my website.)

Morris, Irwin, Joe A. Oppenheimer, and Karol Soltan, eds. (2004) Politics from Anarchy to Democracy: Rational Choice in Political Science. Stanford University Press.

Oppenheimer, Joe A. Piotr Swistak, and John Wallis, eds. “On the Shoulders of a Giant: Essays in Honor of Mancur Olson.” Special volume of Journal of Theoretical Politics. vol 15 num. 3. (July, 2003).

Oppenheimer, Joe A. Piotr Swistak, and John Wallis, eds., “On the Shoulders of a Giant: Essays in Honor of Mancur Olson.” Special symposium in Economics and Politics. vol. 15, no. 2 (July, 2003).

Frohlich, Norman and Joe Oppenheimer, eds. Public Choice Special Issue: Essays in Memory of Mancur Olson. V. 117, No. 3-4, December (2003).

Beach, Heather, Jesse Hamner, J. Joey Hewitt, Edy Kaufman, Anja Kurki, Joe A. Oppenheimer, and Aaron Wolfe, (2000) Transboundary Freshwater Dispute Resolution: Theory, Practice and Annotated References. Tokyo: United Nations University Press.

- Choosing Justice: An Experimental Approach to Ethical Theory, Berkeley: University of California Press. Coauthored with Norman Frohlich, 1992. (Paperback edition, 1993)
- Modern Political Economy, Prentice Hall, 1978. With Norman Frohlich. Translated into Portuguese by A. M. Schiavenatto & L. de Toledo Filho, as Economia Politca Moderna and published by the University of Brasilia Press, 1982. Translation into Japanese by Professors Assoc. Prof. Sukehiro Hosono and Hiroshi Yoda, 1990.
- Political Leadership and Collective Goods, Princeton University Press, 1971. Coauthored with Norman Frohlich and Oran Young. [Excerpted in translation and published as a chapter in Lecturas de Teoria Politica Positiva, ed. Josep M. Colomer. Barcelona, Spain: Libros de Bolsillo, Instituto de Estudios Fiscales. 1990.]

### **Monographs and Contributed Chapters to Books:**

- Morris, Irwin and Joe A. Oppenheimer (2004). "Rational Choice and Politics," in Irwin Morris, Joe A. Oppenheimer, and Karol Soltan, eds., Politics from Anarchy to Democracy Stanford University Press: 1-36.
- Frohlich, Norman and Joe A. Oppenheimer (2000) "How People Reason about Ethics." in Elements of Political Reason: Cognition, Choice and the Bounds of Rationality. pp. 85 - 107. (eds. Arthur Lupia, Matthew McCubbins, and Sam Popkin). Cambridge University Press.
- Frohlich, Norman and Joe A. Oppenheimer (1999). "Values, Policies, and Citizen Competence: An Experimental Perspective." in Citizen Competence and Democratic Institutions. (Stephen L. Elkin and Karol E. Soltan, eds.) The Pennsylvania State Univ. Press. pp. 161-187.
- Frohlich, Norman and Joe Oppenheimer (1999) "Kenneth Arrow, Welfare Aggregation and Progress in Political Theory," in Taking Economics Seriously: Conversations with Nobelists about Economics and Political Science. eds. James Alt, Elinor Ostrom, and Margaret Levi. (Russell Sage Foundation, New York). pp. 4 - 33.
- Frohlich, Norman and Joe A. Oppenheimer (1998) "Solving Collective Action Problems with Fairness: Some Problems in Policy Design" in Designing Institutions for Resource and Environmental Management (Marc Kilgour and Edna Loehmann, eds.) Edward Elgar Publishing, Limited.
- Just, Richard E., George Frisvold, Verna Harrison, William Matuszeski, Joe Oppenheimer and David Zilberman. (1998) "Using Bargaining Theory and Economic Analysis as an Aid to Trans-Boundary Water Cooperation," in R.E. Just and S. Netanyahu, eds. Conflict and Cooperation on Trans-Boundary Water Resources, New York: Kluwer, pp. 411-426. Reprinted in The Management of Water Resources. Charles W. Howe, series editor. Cheltenham: EE Elgar (2001).
- "Ethical Problems when Moving to Markets: Gaining Efficiency While Keeping an Eye on Distributive Justice," (1996) with Norman Frohlich. Arieh Ullmann and Alfred Lewis, eds. Privatization and Entrepreneurship: The Managerial Challenge in Central and Eastern Europe, in the International Management Series published by Haworth Press, Erdener Kaynak, Senior Editor. (International Business Press, New York, 1996): pp. 11-26.
- Frohlich, Norman and Joe A. Oppenheimer (1995), "Alienable Privatization Policies: The Choice Between Inefficiency and Injustice." In: Water Quantity / Quality Management and Conflict Resolution: Institutions, Processes and Economic Analysis, pp. 131-142, eds. Ariel Dinar and Edna Loehman, Praeger: Westport, Conn.
- "Formal Rational Choice Theory: A Cumulative Science of Politics" in The State of the Discipline, ed. Ada W. Finifter (APSA: Washington, DC., 1993), pp. 77-104. Coauthored with David Lalman and Piotr Swistak. (Polish translation by Marek Kaminski) in Studia Socjologiczne (Sociological Studies, 1994).
- "Liderazgo Politico y Bienes Colectivos," in Lecturas de Teoria Politica Positiva, ed. Josep M. Colomer. Barcelona, Spain: Libros de Bolsillo, Instituto de Estudios Fiscales. 1990. [A translated excerpt of the 1971 book Political Leadership and Collective Goods, (coauthored with N. Frohlich and O. Young).]

- “Participation, Productivity and Stability: Experiments on Fair Democratic Income Policy Decisions” pp. 195 - 200. in M. C. Jackson, P. Keys, and S. A. Cropper eds., Operational Research and the Social Sciences, Plenum, London. (1989) (coauthored with N. Frohlich).
- “PDS - A General Authoring System for the Development of Simulations in Political Science.” in IBM, PROCEEDINGS OF 1986 AEP CONFERENCE: Vol. IV, Tools for Learning. p. 83 - 91. April 5 - 8, 1986 Sheraton Harbor Hotel, San Diego, Calif. IBM Academic Information Systems: Milford Conn. 06460. (coauthored with Mark Winer).
- “A Tempest in a Teapot: The Analysis and Evaluation of Environmentalist Trading in Markets for Pollution Permits,” in Joeres and David, eds. Buying a Better Environment: Cost - effective Regulation Through Permit Trading. Madison, Wisc.: Univ. of Wisc. Press, 1983. (coauthored with C. Russell).
- “Does the Road to Rural Development Pass through Public Choice,” in Rural Economic Development and Public Choice, Clifford Russell and Norman K. Nicholson, eds. Johns Hopkins Press and Resources for the Future, 1981.
- “Governmental Violence and Revenues.” in H. Hirsch & D. Perry, eds. Violence as Politics. Harper, 1973, with Frohlich.
- A Theory of Leadership: The Supply of Collective Goods, Center for International Studies, Princeton, 1969. With Frohlich and Young (later version published as a book).



### Articles:

- Oppenheimer, Joe (2011). "Universals, Knowledge Claims, and Methods," *The Good Society* v. 20, No.2: 249-280. (Available on my website.)
- Oppenheimer, Joe; Stephen Wendel, & Norman Frohlich. (2011) *Paradox Lost: Explaining and Modeling Individual Behavior in Social Dilemmas*. Journal of Theoretical Politics. (Available on my website.)
- Wendel, Stephen and Joe Oppenheimer, (2010) "An Analysis of Context-Dependent Preferences in Voluntary Contribution Games with Agent-Based Modeling." Journal of Economic Psychology, 31: (June) 3: 269-284. (Available on my website.)
- Oppenheimer, Joe and Norman Frohlich (2007). "Demystifying Social Welfare: Foundations for Constitutional Design." Maryland Law Review, Vol. 67, No. 1: 85-122. (Available on my website.)
- Frohlich, Norman and Joe A. Oppenheimer (2007). "Justice Preferences and the Arrow Problem." Journal of Theoretical Politics, 19 (4:Oct.): 363-390. (Available on my website.)
- Frohlich, Norman and Joe A. Oppenheimer (2006). "Skating on Thin Ice: Cracks in the Public Choice Foundation." Journal of Theoretical Politics, 18(3): 235-266. (Available on my website.)
- Frohlich, Norman, Joe Oppenheimer, and Anja Kurki (2004). "Modeling Other-Regarding Preferences and an Experimental Test," Public Choice, Volume 119, Issue 1-2, April: 91 - 117. (Available on my website.)
- Frohlich, Norman & Joe A. Oppenheimer, (2003), "Optimal Policies and Socially Oriented Behavior: Some Problematic Effects of an Incentive Compatible Device," in Public Choice V. 117, No. 3-4 (December.), Special Issue: Essays in Memory of Mancur Olson: 273-293. (Available on my website.)
- Frohlich, Norman and Joe Oppenheimer (2002) Empirical Approaches to Normative Theory, in The Good Society, v. II No. 2: 27-32.
- Frohlich, Norman, Joe Oppenheimer, and Bernard Moore (2001) "Some Doubts About Measuring Self-Interest Using Dictator Experiments: The Costs of Anonymity," Journal of Economic Behavior and Organization Vol. 46, No. 3(November): 271-290. (Available on my website.)
- Frohlich, Norman and Joe Oppenheimer, (2001) "Choosing from a Moral Point of View," Journal of Interdisciplinary Economics, (February) Vol. 12: 89-115. (Available on my website.)
- Frohlich, Norman and Joe A. Oppenheimer (1999). "What We Learned When We Stopped and Listened." Simulation and Gaming, Vol. 30, No. 4 (December) 494-497.
- Norman Frohlich, John Godard, Joe Oppenheimer and Fred Starke, (1998) "Employee Versus Conventionally-Owned and Controlled Firms: An Experimental Analysis" Managerial and Decision Economics, 19: 311-326.
- Frohlich, Norman and Joe A. Oppenheimer (1998). Examining the Consequences of E-Mail v. Face to Face Communications in Experiments. Journal of Economic Behavior and Organization. 35: 389- 403.
- Frohlich, Norman and Joe A. Oppenheimer (1997). Tests of Leadership Solutions to Collective Action Problems with Asymmetric and Costly Communications, Simulation and Gaming, vol. 28, no. 2 (June): 181 - 197.
- Frohlich, Norman and Joe A. Oppenheimer, (1997). "A Role for Structured Observation in Ethics." Social Justice Research, v. 10, No 1 (3/97): 1-21.
- Kaufman, E., J. Oppenheimer, A Wolfe and A. Dinar (1997). "Transboundary Fresh Water Disputes and Conflict Resolution: An Integrated Approach." Water International, vol. 22, No. 1 (March): 37-48.
- Frohlich, Norman and Joe A. Oppenheimer (1996), "When Is Universal Contribution Best for the Group?" Journal of Conflict Resolution. Vol. 40, No. 3, 502-516.
- Frohlich, Norman and Joe A. Oppenheimer, (1996) "Experiencing Impartiality to Invoke Fairness in the n-PD." Public Choice. 86, 117-135. (coauthored with Norman Frohlich). Winner of the 1997 Duncan Black Award, for the best article published in Public Choice, during the calendar year of 1996.
- [Frohlich, Norman, John L. Guyton and] Joe A. Oppenheimer. (1995) Testing Leadership Solutions to Collective Action Problems with Costly Communications. Public Choice Studies, V. 25: 52 -70. (Incorrectly published without Frohlich and Guyton's names on it).

- Frohlich, Norman [and Joe A. Oppenheimer]. (1995) The Incompatibility of Incentive Compatible Devices and Ethical Behavior: Some Experimental Results and Insights. Public Choice Studies, V. 25: 24-51. (Incorrectly published without my name on it).
- “Preferences for Income Distribution and Distributive Justice: A Window on the Problems of Using Experimental Data in Economics and Ethics.” Eastern Economics Journal. V20, No. 2, Spring 1994: 149-155. (coauthored with Norman Frohlich)
- “Choosing Justice in Experimental Democracies with Production.” (1990) American Political Science Review, v. 84 (No. 2, June): pp. 461 - 477. (coauthored with Norman Frohlich) - reprint in Economic Justice, (Giorgio Brosio, and Harold M. Hochman, eds.) of the series The International Library of Critical Writings in Economics. [series editor, Mark Blaug] Edward Elgar: Cheltenham, Glo., England.
- “Redistributive Politics: A Theory of Taxation for an Incumbent in a Democracy,” (1990) Public Choice: v. 64 (No. 2, February): pp. 135 - 154. (coauthored with Norman Frohlich)
- “A Simulation Authoring System for Cooperation and Conflict Situations,” Social Science Micro Computer Review, special issue (Spring, 1988), Computerized Simulation in the Social Sciences, (ed. David Crookall) v.6, No. 1: 12 - 26. (coauthored with Mark Winer)
- “Laboratory Results on Rawls' Principle of Distributive Justice.” (Jan., 1987) British Journal of Political Science, v. 17: 1-21. (coauthored with Cheryl Eavy and Norman Frohlich)
- “Choices of Principles of Distributive Justice in Experimental Groups.” American Journal of Political Science, v. 31, #3 (Aug, 1987): pp. 606 - 636. (coauthored with Cheryl Eavy and Norman Frohlich)
- “Public Choice and Three Ethical Properties of Politics.” Public Choice (1985) 45: 241 - 255. (Available on my website.)
- “Post Election Redistributive Strategies of Representatives: Part of a Theory of the Politics of Redistribution” Public Choice. vol. 42, (1984). (coauthored with Norman Frohlich.)
- “A Method of Estimating the Personal Ideology of Political Representatives,” American Political Science Review, 78, no. 1 (March, 1984): 163-178 (coauthored with Richard T. Carson).
- “Universalism and Majority Rule Committees.” American Political Science Review, v. 76 (No. 3, Sept. 1982): 561 - 575. (coauthored with Gary Miller)
- “Beyond Economic Man: Altruism, Egalitarianism, and Difference Maximizing,” Journal of Conflict Resolution, 28, no. 1, (March 1984): 3-24. (coauthored with Norman Frohlich.) (Available on my website.)
- “Liberating the Industrious Tailor: Ideology and Science in the Social Sciences.” with R. Able. Political Methodology, 8, no. 1 (1982), 39 - 60.
- “Collective Goods Theory and International Alliances: A Reassessment.” Journal of Conflict Resolution, 23, 3 (Sept. 79).
- “Outcomes of Logrolling in the Bargaining Set and Democratic Theory: Some Conjectures.” Public Choice, 34, 2 (July, 1979).
- “Testing Downs' Theory of Voter Rationality: A Computer Simulation of the 1964 Election.” American Political Science Review, March 1978, (coauthored with N. Frohlich, J. Smith and O. Young).
- “Alternative Models of Contributions for Collective Goods” Journal of Conflict Resolution, vol. 19, No. 2 (June, 1975) pp. 310-329, (coauthored with N. Frohlich, T. Hunt and H. Wagner).
- “The Carrot and the Stick,” Public Choice, XIX (Fall, 1974), pp. 43 - 61, (coauthored with N. Frohlich).
- “Entrepreneurial Politics and Foreign Policy,” World Politics, XXIV, (Spring, 1971), pp. 151-178). (This article is partially reviewed in the companion pieces by Davis Bobrow and Allen S. Whiting in the same volume, pp. 204-248.) (coauthor with Frohlich).
- This issue of the journal was subsequently published as a book: R. Tanter and R. Ullman, eds., Theory and Policy in International Relations, Princeton, 1972.
- “I Get by with a Little Help from My Friends,” World Politics, XI (October, 1970), pp. 104-121, (coauthored with N. Frohlich).

### **Encyclopedia Entries:**

- “Rational Choice Theory,” in Sage Encyclopedia of Political Theory, 2010.
- “Mancur Olson,” (2006) in The Palgrave Dictionary of Economics.
- “Logrolling,” in Rowley, Charles K. and Fritz Schneider (eds.) Encyclopedia of Public Choice Kluwer Academic Publishers (2003).
- “Self-Interest,” in Rowley, Charles K. and Fritz Schneider (eds.) Encyclopedia of Public Choice Kluwer Academic Publishers (2003) [with Norman Frohlich].

### **Comments:**

- Comment on S. Beckman's “Producer's Dilemma Experiments” Journal of Economic Behavior and Organization, v. 14 (1990), 285-286.
- “A Reply to Our Critics,” American Political Science Review, 79 #3 (September 1985), 827 - 830. (coauthored with R. Carson)
- “Legislators, Bureaucrats and Locational Decisions and Beyond: Some Comments,” Public Choice, 37 (1981) 133-140.
- “Some Reflections on Clubs and Alliances: An Extension and Rejoinder,” Journal of Conflict Resolution 24, 3 (September, 1980): 549-557.
- “Reply,” American Political Science Review, v. 74 (3, Sept., 1980) 791-3 (coauthored with N. Frohlich, J. Smith and O. Young).
- “Some Political Consequences of 'Vote Trading and the Voting Paradox: A Proof of Logical Equivalence:' A Comment,” American Political Science Review, vol. 69, No. 3 (September, 1975): pp. 963-969.

### **Review Essays (simple reviews not listed):**

- “A review of Gillian Brock. Global Justice: A Cosmopolitan Account. Oxford University Press” in Ethic@, v.9, n.1, jun. 2010.
- Democracy and Justice: A Review of Gerry Mackie’s Democracy Defended, Cambridge University Press, Cambridge, England: 2003: Social Justice Research Vol. 18, No. 1, March 2005: 83-98.
- “Considering Social Justice: A Review of David Miller’s Principles of Social Justice.” Social Justice Research. 15: 3 (Sept. 2002): 295-311.
- A Review of Hans Werner Bierhoff, Ronald L. Cohen, and Jerald Greenberg, (eds.) (1986) JUSTICE IN SOCIAL RELATIONS. Plenum: New York and Cohen, Ronald L. and their (1986) JUSTICE: VIEWS FROM THE SOCIAL SCIENCES. Plenum Press: New York. American Political Science Review, v. 82, #2 (June 1988): 608-11.
- “Two Views of Capitalism's Future with Slow Growth,” (A review of Rousseas' Capitalism and Catastrophe, and Thurow's Zero Sum Society), Ethics, v. 92, no. 2 (January, 1982): 373-378.
- “Small Steps Forward for Political Economy” (on Lindblom, Politics and Markets and Tufte Political Control of the Economy). World Politics, 33, 1 (October 1980): 121-151.
- Occasional reviewer of books for Public Choice, American Political Science Review, World Politics, Social Justice Research, and others.

### **Software and manuals:**

- Co-Operation and Conflict: A General Authoring System for Budget Allocation Simulations in the Social Sciences. (1987, PDS Software Company). (Substantial updates: 1988, 1989) (co-authored with Hsiu Lu, Mark Winer; as well as Ouqi Wu and Robert Bandali [for networked versions].) Full manual also written.
- VOTE. A General Authoring System for Voting Simulations. (1988, PDS Software Company). (coauthored with Chun Lee, and Mark Winer.) Full manual also written.
- Co-Operation and Conflict: A General Authoring System for Budget Allocation Simulations in the Social Sciences (for Windows). (1989, University of Maryland, Instructional Computing Programs). (Coauthored with Hsiu Lu, Ouqi Wu, with consulting help from Mark Winer) Full manual also written.

VOTE. A General Authoring System for Voting Simulations (for Windows). 1989, University of Maryland, Instructional Computing Programs). (Coauthored with Hsiu Lu, Ouqi Wu, with consulting help from Mark Winer) Full manual also written.

### **Other Available Unpublished Papers:**

Political Laws: the Principles Behind the Chaos That Is Politics. (Working draft book manuscript.) (Available on my website.)

Some Democracies are More Equal Than Others: Using Social Welfare As A Metric For Political Evaluation, (Submitted) (Joe Oppenheimer, Norman Frohlich, Maria Dimitriu & Cyrus Aghamolla) For presentation at 2008 APSA meetings, Boston, Aug. 29, 2008, and the European Public Choice Society meetings, Rome, September, 2009. Submitted for publication.

Frajman, Eduardo, Norman Frohlich, and Joe Oppenheimer (2005). "Why and How Democracies Limit Pluralism." Paper presented at the 2003 Annual Meeting of the Public Choice Society, Nashville. TN, March 21-23, 2003. (Available on my website.)

Frohlich, Norman, Joe Oppenheimer, and Najam Saqib, (2005) "A Cognitive Model of Political and Economic Choice Bearing on the Underpinnings of Prospect Theory." working paper. Available on request.

Frohlich, Norman, Edy Kaufman, Joe A. Oppenheimer, & Victor Assal, "Understanding, Modeling & Evaluating Conflict Resolution Techniques," (January, 2001)

Hewitt, J. Joseph, Anja Kurki, Joe A. Oppenheimer (2000). "Conflict & Negotiation in International Riparian Disputes." (Available on my website.)

Cain, Michael, John Guyton, Weixing Hu and Joe Oppenheimer, "Computer Networks as Experimental Laboratories For Pedagogy and Research in Political Science," accepted as Chap 9, in Social Sciences & Computers, ed. Stuart Nagel. vol 5. JAI Press but volume unpublished when JAI dissolved.

Hewitt, J. Joseph, Anja Kurki, and Joe A. Oppenheimer, (1997). "International Disputes between A Pair of Riparians & The Limits of Game Theory." Presented at the ISA 1998 annual meetings, Minneapolis, Minn. Mimeo.

Ladha, Krishna, Gary Miller and Joe Oppenheimer, "Information Aggregation by Majority Rule: Theory and Experiments," Formal Models and Experiments in Political Science. (Was forthcoming in a volume that was cancelled) submitted 2001 for publication to a journal. (Available on my website.)

Norman Frohlich and Joe Oppenheimer, (1997) "On Measuring Self Interest through Dictator Experiments: Some **More** Doubts," Presented at the Economics Science Association, Annual Meeting, September, 1997, Tucson, AZ.

Norman Frohlich, Tatusyoshi Saijo, Joe Oppenheimer, and Stephen Turnbull, Are Japanese More "Group Oriented"? Cross-Cultural Comparisons of Experimental Results (1997). Presented at Public Choice meetings, San Francisco, March 1997.

### **Older, Unpublished, Available Papers**

Oppenheimer, Joe A. "The Prisoner Dilemma Game, Its Core, and Social Science Applications." Coauthored with David Lalman. Mimeo. 1987.

"The Nature Conservancy as a Public Interest Organization Buying Decision Rules" (1984).

Environmental Politics: Course Package, Prepared for the consortium in International Education, 1983.

"The Democratic Politics of Distributive Justice: Theory and Practice." (mimeo, 1979)

"The Case of Public Sector Growth: A Comment." (12/78). Submitted and accepted for a (never published) volume of essays by Peter Ordeshook and Peter Aronson.

"Income Effects and Contributions Toward Collective Goods," with N. Frohlich, J. Smith, O. Young (1974).

"Relating Coalitions of Minorities to the Voters' Paradox or Putting the Fly in the Democratic Pie," (1972).

"A Reformulating of the Collective Good - Private Good Distinction." with N. Frohlich (1972).

An Entrepreneurial Theory of Politics, unpublished dissertation (coauthored with Norman Frohlich) (1970).

### **OTHER PROFESSIONAL ACTIVITIES:**

#### **Visiting University lectures:**

Auckland University, New Zealand, Brandeis University, University of California (Berkeley, San Diego, Los Angeles), California State University at San Diego, Carnegie Mellon University, University of Chicago, Harvard University, Hebrew University, Indiana University, U. Of Montreal (Medical School), Michigan State University, Oxford University, SUNY Buffalo, University of Washington (Seattle), University of Minnesota, University of Pennsylvania, University of California San Diego, University of Texas, University of Essex, University of Rochester, Utah State University, and Washington University.

#### **Guest lectures:** (since 1988)

- “Social Justice and Social Welfare,” Future of Korea Conference Keynote Speaker, Seoul, Korea (Nov. 2, 2011)
- “Paradox Lost,” National Research University, Higher School of Economics, Moscow, Russia (w Steve Wendel and Norman Frohlich) (June 5, 2009).
- “Explaining and Modeling Seemingly Random Behavior in Social Dilemmas,” (w Steve Wendel) Conflict Research Society and Conflict Analysis Research Centre, Canterbury, England (3 Sept. 2008)
- “An Analysis of Context-Dependent Preferences in Voluntary Contribution Games with Agent-Based Modeling,” (with Steve Wendel) Economic Association - Association Française de Science Economique (AFSE), on Behavioral Economics And Experimental Economics, Lyon, France, May 23 - 25
- Demystifying Social Welfare: Needs and Social Justice in the Evaluation of Democracies. Presented at both University of Auckland, Philosophy faculty seminar series, June, 2006
- Differential Democratic Performance - a Research Agenda - invited lecture University of Montreal, December, 2005.
- Differential Democratic Performance - a Research Agenda - invited lecture Carnegie Mellon University, 1/13/2005.
- Joe A. Oppenheimer (2003). "Micro-Macro Problems: Cracks in the Public Choice Foundation." Presented to the Harvard/MIT Seminar in Positive Political Economy Apr. 25, 2003.
- Frohlich, Norman and Joe A. Oppenheimer (2003). "Killing 2 Birds with One Stone: Non Self-interest, the Moral Point of View, and the Arrow Problem." Paper presented at 1) Faculty Colloquia at the Department Of political science, Univ. of Indiana, Bloomington: Jan. 23, 2003
- "Where Are We Now: International Relations and Comparative Social Science Analysis," in Honor of Marion J. Levy Jr. Princeton University, Sept. 21, 2002.
- “The Possibility of Altruism. Some new data from Dictator Games.” U Cal., Berkeley, Nov. 1998.; at GATE, (Centre National de Reserche on employment and experimental economics, Lyons (Ecully), France) 4/26/99; at Montpellier (LEMATA Centre National de Reserche on economic justice) France 3/26/99; at the Psych Dept Hebrew Univ., Jerusalem 5/27/99.
- “The Veil of Ignorance and Explaining Cooperation,” Becker’s Economics Seminar, University of Chicago. June, 1998.
- “The Veil of Ignorance and Cooperation in PD Games,” The Social Justice Network, McArthur Foundation, March, 1998. Chicago.
- “How People Reason about Ethics,” Guest lecture, UCSD, May, 1996.
- “Normative Theory, Empiricism, and Experiments.” Guest lecture Washington University, December, 1993.
- “The Problematic Future of Public Choice in Political Science,” Hebrew University, Jerusalem, May, 1993
- “Problems of Privatization and Justice,” Israeli Institute of Democracy, Jerusalem, May, 1993.

- “An Experimental Design for Testing Leadership Solutions to Social Dilemmas.” George Mason Univ. October, 1990.
- “Pedagogy & Software for Authoring Social Science Voting Experiments.” IBM Advanced Education Meetings, Miami, June 1990.
- “Teaching the Social Science with a Laboratory Science Orientation.” Association of American Colleges Annual Meeting, San Francisco, January, 11, 1990.
- “Computerized Experimental Labs for the Social Sciences,” June 6, 1989. IBM Seminar for Deans of Arts and Letters, University of Kentucky, Lexington, KY.
- “Using Experiments in Teaching Behavioral Theories,” as an invited participant of a Public Choice Society Roundtable, at their annual meetings, March, 1989 in Tucson, Arizona.
- “Design and Results of Experiments on Distributive Justice.” Feb. 13, 1989. Washington Institute for Negotiation, School of Advanced International Studies, The Johns Hopkins University. Washington, D.C.
- “Creating an Empirical Social Science Lab via the Use of Software,” Nov. 7, 1988. IBM Social Science Day, New York City.
- “Software and Voting and Budget Experiments,” Oct. 1988, EDUCOM, University of Maryland.
- “Empirical Tests of Distributive Justice,” May 1988, National Academy of Science, Warsaw, Poland.

### **Other:**

- Treasurer for the International Social Justice Research [Group] (2006-2007). I had to resign in January due to illness.
- Outside member of the advisory committee for the President of Harvard (Lawrence Summers) regarding the appointment of a new full professor (Daniel Diermeier) in Game Theory for the Department of Government. Nov. 2001.
- Invited lecture about the role of computers in education: American Association of Colleges, San Francisco, January 12, 1990.
- Invited lectures at IBM to talk about computer applications to social science laboratory problems, Miami, New York, and Lexington, KY (1986, 1988, 1989).
- Invited keynote speaker at West Coast Small Group Study Association, Stanford, 1985.
- Invited to participate and design workshops on both the relations between bargaining, equity and distributive justice; and the role of data in the evaluation of normative theories at the International Public Choice Institute, Dalhousie University, Halifax, Nova Scotia, August, 1984.
- Invited participant and paper giver at Stanford Conference on the Political Economy of Public Policy, April, 1984.

### **Misc:**

- Special Director of the Japan Public Choice Society (founded in 1996: 1996-...)
- Member:
- American Political Science Association
  - Public Choice Society
  - International Society for Social Justice Research
- 1991 Formal Theory Section leader for APSA Program.
- Council Member, APSA Computer User's Group (1988 - 1990)
- editorial board of the International Journal of Theoretical Politics (SAGE),
- Associate Editor, Social Justice Research 2003 - .
- Reviewer for American Political Science Review, American Journal of Political Science, British Journal of Political Science, California University Press, Criminology, Economics and Philosophy, Games and Simulations, Journal of Theoretical Politics, Journal of Theory and Decision, Journal of Behavioral Economics, Journal of Conflict Resolution, Journal of Political Philosophy, Journal of Political Psychology, Mathematical Modeling - An International Journal, National Science Foundation,

Princeton University Press, Public Choice, Political Psychology, Social Science Micro Computer Review, Social Justice Research, etc.  
Regular participation and paper giver at professional meetings of Public Choice, Economic Science Association, and occasional presenter at APSA, EDUCOM, IPSA, ISA and other conferences.

### **RECENT MAJOR UNIVERSITY AND DEPARTMENTAL ASSIGNMENTS:**

Member of Recruitment Committee, 2004 - 2005  
Chair Promotion Committee (2004) for Prof. Morris  
Member Executive Committee (2003-4)  
Truman Fellowship Representative (2001- )  
Member Univ. Of Maryland National Scholarship Committee (2001 - )  
Director, Univ. Of Maryland Collective Choice Center (1999- )  
Member Salary Committee (2002-2003)  
Chair of Recruitment Committee (2000-2001), 1996-97  
Member of Recruitment Committee, 1999-2000  
Member of Departmental Undergraduate Curriculum Committee (1999 - )  
Associate Chair and Director of Undergraduate Program, GVPT Dept. (1993-1998)  
Managing Director, Univ. Of Maryland Collective Choice Center (1993 - 1998)  
Chairperson of Departmental Undergraduate Curriculum Committee, (1993 - 1998)  
Member University Committee on the College Park Scholars Program (1996-1998)  
Member University Committee on the Career Center (1996 - 1998)

### **Dissertation Supervision:**

#### **Dissertations Directed:**

*Completed* Dissertations I chaired or co-chaired:

Stephen Aylward - Faculty at Community College, Maine  
Janet Boetner - deceased (received degree from the University of Texas)  
Michael Cain - currently Chair and Prof. at St. Mary's College of the State of Maryland.  
Wilbur Chaffee - currently at St Mary College, San Francisco (received degree from the University of Texas)  
Brian Cook - currently Prof. at Clark University  
Keith Dougherty - currently Assoc. Prof. at the University of Georgia  
Lorrie Frasure - faculty, UCLA  
John Guyton - currently working in the private sector  
Joey Hewitt - currently Staff University of Md.  
Ginger Hwang - currently at the ... University, Taipai.  
Keosog Ko - currently working in the govt. of Korea  
Pat James - currently at University of Missouri  
Anja Kurki - currently in the private sector  
Stepehn Leventhal - currently working in the private sector  
James Lutz - currently at University of West Virginia (received degree from the University of Texas)  
Joe Mancos - currently employed at a small college in the Carolinas  
Dennis McGrath - currently at University of Baltimore  
Veronica Ward - currently at Utah State, Logan  
Steven Wendel - Officer at Hello Wallet.  
Susan Wiley - currently at George Washington University, DC  
Donn Worgs - currently at Frostberg State  
Melissa Yao - currently in Massachusetts in the private sector.

Dissertations still being worked on where I am chairing or co-chairing:

Lynne Gibson  
Ciqi Mei

Dissertations I had an unusually strong influence on, but was not the supervisor:

Karen Baehler (public affairs)  
Mark Boyer - currently at University of Connecticut  
Joshua Dyck - currently at SUNY Buffalo  
Pam Edwards - currently at Wittenberg University, Ohio  
Gary Miller - currently at Washington University, Missouri (received degree from the University of Texas)  
Manabi Majumdar - currently at the Institute of Mathematical Sciences, CIT Campus, Madras India  
Steven Knack - currently at the World Bank  
Daniel Ortega (econ) - currently in the Venezuelan Legislature Research Center  
Tim Pleskac (psych) - currently on a post doc in Switz.

**EXPERIENCE OTHER THAN IN HIGHER EDUCATION:**

- A. Desk Officer for Chilean Affairs, International Bureau of Commerce, U.S. Dept. of Commerce, Summer, 1963.
- B. Assistant campaign manager for urban electoral districts, Congressman Reid, 1964. Also comparable positions in other (later) campaigns in New Jersey and Austin, TX.
- C. Stockbroker, foreign stock arbitrageur, 1964-65.
- D. Member, U.S. armed forces, 1965-1967. Honorable discharge, 1967.
- E. ½ time research appointment (on environmental politics, funded by the Sloane Foundation) at Resources for the Future (Washington, D.C.) January 1981 through August 1982.
- F. Community Vision (Silver Spring, Md.) [an organization that established a major multi function community center for the homeless] Member (5 person) executive board, head of personnel committee, and member policy board (1992-1995).
- G. Co-founder, VVAW (Texas), 1973-4.
- H. Board member Fabrangen Tzedakah 2012 –